

## Tender Details and Conditions

1. **Product Specifications:** Detailed specifications, including sizes, capacities, wall thicknesses, and design requirements, are provided in the attached Excel files.
2. **Packaging Requirements:** The packaging details will be determined in collaboration with the manufacturers. Our design team can also create die-cuts and artwork as needed.
3. **Technical Standards:** Products must meet EU safety and regulatory standards, including but not limited to:
  - o Regulation (EC) No. 1935/2004
  - o Regulation (EU) No. 10/2011
  - o LFGB
  - o Additional relevant regulations and standards (detailed in the attachment)
4. **Sustainability:** Compliance with relevant sustainability regulations is required.
5. **Tender Timeline:**
  - o **Offer Submission:** Within 8 working days.
  - o **Sample Delivery:** Within 10 days.
  - o **Final Delivery:** Goods must be available in Hamburg by November 29, 2024.
6. **Communication:** Communication will be managed by our Hong Kong office. Confidentiality is expected, and any breach will result in blacklisting within the EU and termination of cooperation.
7. **Contractual Terms:** Payment terms are 20% deposit, 80% before loading. FOB terms with seaworthy packaging.

## Evaluation Criteria

The tender submissions will be evaluated based on the following criteria:

- **Price:** 60%
- **Payment Terms:** 20%
- **Sample Submission:** 10%
- **Speed and Completeness of Submitted Data:** 10%

## Contractual Terms

1. **Incoterms:** FOB with seaworthy, seawater-resistant container with Sunshine test.
2. **Payment Terms:** 20% deposit / 80% payment before loading.
3. **Loading Inspection:** Costs borne by the buyer; factory provides access and necessary materials.
4. **Samples:** Minimum 3 initial samples, 3 pre-production samples, and 3 final products.
5. **Molding/Tooling Costs:** Expected to be reimbursed with sufficient order quantity.
6. **Currency:** Payments in Euro, USD, HKD, or RMB only. Payments from our Hong Kong office.
7. **Certificates:** LFGB, BPA-free, and PFSA-free certification required.
8. **Annual Production Inspections:** Commitment to annual inspections as a basis for long-term cooperation.

## 招标详情和条件

1. 产品规格：详细规格，包括尺寸、容量、壁厚和设计要求，请参见附加的
2. Excel文件。
3. 包装要求：包装细节将与制造商合作确定。我们的设计团队也可以根据需要创建模切和艺术品。
4. 技术标准：产品必须符合欧盟安全和法规标准，包括但不限于：
  - o 欧盟法规 (EC) No. 1935/2004
  - o 欧盟法规 (EU) No. 10/2011
  - o LFGB
  - o 其他相关法规和标准（详见附件）
5. 可持续性：要求符合相关的可持续性法规。
6. 招标时间表：
  - o 报价提交：8个工作日内。
  - o 样品交付：10天内。
  - o 最终交付：货物必须在2024年11月29日前到达汉堡。
7. 沟通：沟通将由我们香港办公室管理。预期保密，任何泄密将导致在欧盟内被列入黑名单并终止合作。
8. 合同条款：付款条款为20%定金，装船前支付80%。FOB条款，使用适合海运的包装。

## 评估标准

投标提交将根据以下标准进行评估：

- 价格：60%
- 付款条件：20%
- 样品提交：10%
- 提交数据的速度和完整性：10%

## 合同条款

1. 国际贸易术语解释通则：FOB，使用适合海运和耐海水的容器，阳光测试。
2. 付款条款：20%定金/装船前支付80%。
3. 装船检验：费用由买方承担；工厂提供访问权限和必要的材料。
4. 样品：最少3个初始样品，3个预生产样品和3个最终产品。
5. 模具/工具成本：期望在订单数量足够的情况下报销。
6. 货币：仅接受欧元、美元、港币或人民币支付。付款由我们的香港办公室进行。
7. 证书：要求提供LFGB、无BPA和无PFSA认证。
8. 年度生产检验：承诺年度检验，作为长期合作的基础。